

Let's Be
Partners



1300 497 442

It's a Big Opportunity for Case Managers

There is currently a huge demand for quality Case Managers in Australia. With the ageing population, plus the government's mandate to increase support to help individuals remain living at home, this is the ideal time for Case Managers to start and/or develop their own care management business for Home Care Package holders.

There are currently 100,000 Home Care Packages in circulation, a figure that will soar with the government target of 151,500 packages becoming available by 2022. As well, the Consumer Directed Care initiative and deregulation in February 2017 has fundamentally altered the Home Care Package industry. This presents consumers with the unique opportunity to have real choice in who manages their Home Care Package.

With the major change to the Home Care Package system, a growing number of consumers have left, and continue to leave, traditional providers for alternatives that provide lower fees and higher levels of customer service. The trend of low supply and high demand for Case Managers, coupled with an increasing amount of Home Care Packages, provides a unique opportunity for Case Managers to start and/or develop their care management business.

At Let's Get Care, we understand the prospect of starting a new business can be overwhelming. However with our simple processes, administrative and marketing support it's easy. Case Managers have the opportunity to focus on the job they do best while capitalising on the benefits of working for themselves and delivering much better care outcomes for clients.

About Let's Get Care

Let's Get Care was the first government Approved Provider to exclusively offer a self-managed option to Home Care Package holders and a backend solution for our Case Manager Partners.

Our primary goal is to give every Home Care Package holder complete choice and maximise the benefit they can receive from their government funding. Our unique model uncouples the complicated administrative tasks involved in Home Care Packages from the active delivery of care services. We are an industry game changer for individuals and Case Managers alike.

We've experienced a massive demand for our unique service both from Case Manager Partners and consumers alike. It offers real care choice and our solution is unmatched in the marketplace.

We provide the necessary accounts payable and government compliance solution for Case Managers who wish to launch their own private care management business. This is why a growing list of Case Manager Partners, across Australia, have chosen to partner with us. We actively support the growth of their care businesses and put them in a position to get the best possible care outcomes for their clients.

We give you the opportunity to do what you do best, with the necessary support systems platform and the flexibility to deliver care as unique as your individual client's needs. We allow you to actively focus on your clients while we take care of the rest.

Here's why you should Partner With US

Let's Get Care is recognized as an innovative Home Care Package provider and an industry leader. Nobody does Home Care Packages quite like us. We strive to change the dated norms in the Home Care Package industry.

We are backed by over 30 years of expertise and have a team of individuals passionate about what they do. Our incredible growth and retention rates are an indication that we are the solution of choice.

We are also very experienced at working with Case Manager Partners. Systems and processes are already in place to make your business goals a viable reality.

With our experienced team, you will be supported with marketing, cobranding opportunities and a Let's Get Care expert to help you along the way. We actively refer clients to our Case Managers whenever it's a suitable match. We make it seamless for your clients to make the switch to a better solution. We also keep you up to date with the latest industry and government news that will ensure you can provide the best outcomes for your clients.

We have found that many of the Case Managers we work with have a desire to start their own business. However many don't want to undergo the arduous process of becoming a government approved Home Care Package Provider. Nor do they want to be responsible for the required ongoing compliance, reporting and financial requirements. With our support, Case Managers can focus purely on a client's care needs.

By giving our Case Manager Partners the support they need, we make it easy for them to focus on what they do best, which is getting the best care outcomes for their clients.

Our Offer in a Nutshell

- We support you with systems to best benefit your care business
- Industry veterans backed by 30 years of expertise in the Home Care industry
- A Let's Get Care expert to help along the way
- Let's Get Care charges a combined fee of 16% for Package Management and Care Management.
- You the Case Manager, can determine your fees with your clients
- The chance to start/grow your business without having to undergo the long process of becoming a Government approved Home Care Provider and maintain that status
- We take care of the ongoing financial and administrative requirements
- Peace of mind to do the job you do best

Sounds good? Here's how to take the next step.

We make every step of the way simple for our Case Managers to come on board and work with us.

The first one is easy. Pick up the phone and dial 1300 497 442 and ask to speak with Stephanie, our Partnership Manager.

We look forward to hearing from you.